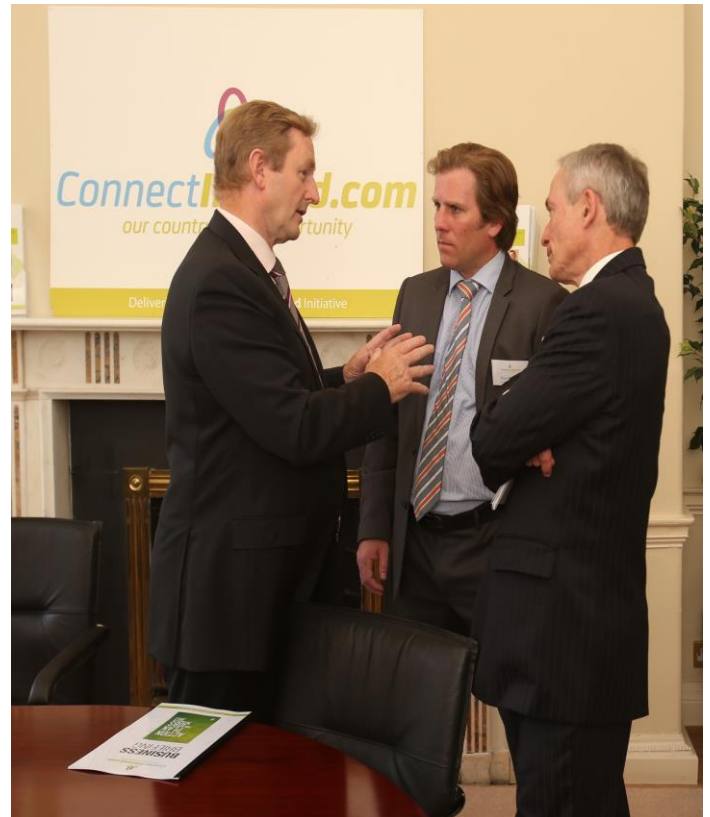


Flagship Management



Flagship Maritime Consultants Ltd, trading as Flagship Management, provides specialist recruitment, staffing and executive search services to the maritime, energy and offshore industries. From its base in Kinvara, Co. Galway, the company provides services covering markets in Ireland, the EU, Africa, the Middle East, Asia and Australia. The company works across many sectors of the industry including the oil and energy majors, leading ship owners, leading shipyards, classification societies, maritime regulatory agencies and maritime finance and insurance services. Flagship Ireland is one of the principal suppliers of senior management for major shipbuilding projects in China and South Korea.



Taoiseach Enda Kenny and Minister for Jobs, Enterprise and Innovation with Rory McGuire, Flagship's European Partner (2013)

Flagship Management was one of the government's first success stories through its Connect Ireland initiative.

What makes Flagship unique?

Flagship has established itself overcoming many competitive challenges. It was a new entrant into a highly competitive and established market with numerous competitors spread across Europe. The Flagship model had already proven itself in the US, Canada and South America, and was now to target two of the largest maritime marketplaces: Europe and the Asia Pacific. In order to claim market share we are focusing on our competitive advantages that are difficult for our competitors to replicate:

- We focus on employing staff with extensive experience in the maritime industry adding skills and knowledge that our competitors cannot offer. Our staff are ex-naval architects, master mariners, chief engineers and bunker traders amongst others.
- In addition to their expertise, our staff offers a more mature profile in an industry dominated by a very young and very transient workforce.
- Everything is in the 'Cloud'. Our cloud-based infrastructure allows our personnel to work remotely in real-time just as if they were still in the office. Our office phone numbers follow us wherever we go, allowing an "always-on" service for our clients.
- Our service offering: in addition to the above, our services follow a six-point process that provides a structural approach for both ourselves and our clients. By following this process we have an industry leading retention rate of professionals placed with our clients.



Our knowledge, our network, working for our clients and candidates

We are professional recruiters with real maritime know-how. Our experience matters. We have worked in the industry and are vested in it and consequently our clients benefit from an intuitive knowledge of the positions they are trying to fill.

Our candidates can expect dedicated support throughout the recruitment process from submission to the first day on the new job and beyond.

www.flagshipmgt.com

In the Global economy the maritime industry is unique and, for the people working in it, is often much more than just a job...it's a passion.

Our partners and associates have a true understanding of the industry and will guide you seamlessly through the hiring process.

For information on how we can help you, please contact us :-

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team@flagshipmgt.com



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